

Appendix 30: Vendor Form - Top Selling Products/Services for Cost Avoidance

COST AVOIDANCE (Provided by Vendor)

Based on Top Products Sold per Monthly Sales Reporting

*DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled.

For reference purposes, the formula to calculate DIR Customer Price is: $DIR\ Customer\ Price = MSRP \times (1 - DIR\ Discount\%) \times (1 + 0.75\%)$

	Manufacturer/ Brand	Product Description	Manufacturer's Part Number	MSRP	Pricing Notes	DIR Customer Discount % off MSRP	DIR Customer Price *
1	TEG Technologies, LLC	Content Management & Delivery System: State-of-the-art OER content management platform. The specific solution and tools used are adapted and configured to meet the needs identified by the client.	CMDS	\$300,000.00	\$300,000 for the first 500,000 page views. \$.10/page thereafter.	5.00%	\$287,137.50
2	TEG Technologies, LLC	Peer Review Platform: LEA-based Professional Development Peer Review system that allows multiple teacher-users to review, comment on, score, and edit the submitted peer-user content.	PRP	\$240,000.00	Additional volume discounts may apply	5.00%	\$229,710.00