	Manufacturer/ Brand	Product Description	Manufacturer's Part Number	MSRP	Pricing Notes	DIR Customer Discount % off MSRP	R Customer Price *
	COST AVOIDANCE (Provided by Vendor) **Based on Top Products Sold per Monthly Sales Reporting** *DIR CUSTOMER PRICE contains 0.75% DIR Administrative Fee and it will be AUTOMATICALLY calculated once all other cells are filled. For reference purposes, the formula to calculate DIR Customer Price is: DIR Customer Price = MSRP x (1-DIR Discount%) x (1+0.75%)						
1	TEG Technologies, LLC	**Learning Object Builder & Repository**: Enterprise-level learning object repository with competency framework alignment & multilingual capabilities.	LOR1	$300,000.00	$300,000 for first 500,000 page views. $.10/page view thereafter	5.00%	$287,137.50
2	TEG Technologies, LLC	**Data Integration & Interoperability / Dashboard**: Data integration libraries and data visualization tools specific to viewing data performance across Customer's enterprise. Due the wide variation in customer enterprise and scopes of projects, this product is offered as a monthly fee.	DWCust1	$18,000.00	Offered as monthly subscription, based upon custom SOW	5.00%	$17,228.25
3	TEG Technologies, LLC	**Competency & Rubric Builder**: Enterprise application for developing, aligning & assigning competencies throughout the customer's organization. Includes rubric and scoring/evaluation tools.	CBE1	$120,000.00	Annual PaaS	5.00%	$114,855.00
4	TEG Technologies, LLC	**CATCH Micro-credentialing Platform**: iPaaS competency-based talent management software with badging and micro-credential management included. Intended to be used with CBE1. Interoperable with pre-existing LMSs or with TEG's LOR1. License includes up to 300 unique user accounts (either end-user or administrative)	CBE2	$240,000.00	Additional volume discounts may apply	5.00%	$229,710.00
5	TEG Technologies, LLC	**AIM Module**: Account & Identification Management module allows for single sign-on between all TEG iPaaS applications	SSO1	$70,000.00	Annually for first 100,000 users. $.50 per user over	5.00%	$66,998.75
		Technology Implementation Level 1: Agency or entity implementation at level 1 development	TechImpt1	$368.00	-	5.00%	$352.22
6	TEG Technologies, LLC	**Technology Implementation Level 2**: Agency or entity implementation at level 2 development	TechImpt2	$272.00	Offered per hour, based upon custom SOW	5.00%	$260.34
7	TEG Technologies, LLC	**Curriculum/Content Planning & Implementation Level 1**: Agency or entity curriculum planning and implementation at level 1	CurrPlan1	$240.00	Offered per hour, based upon custom SOW	5.00%	$229.71
8	TEG Technologies, LLC	**Curriculum/Content Planning & Implementation Level 2**: Agency or entity curriculum planning and implementation at level 2	CurrPlan2	$10,000.00	Offered per month, based upon custom SOW	5.00%	$9,571.25